

STATE BAR Connect with Attorneys



ONLINE/ DIGITAL

Reach attorneys online or via emails and e-newsletters.

- Reach attorneys through a banner ad in one of the State Bar's emails or newsletters.
- Reach attorneys online at AzBar.org, the State Bar of Arizona's award-winning website. Nearly 100,000 visitors access the site each month.

Email and Digital

- Banner ads in emails and e-newsletter
- Emailed to 20,000 attorneys
- Choose from six options

Online Banner Ads - azbar.org

- 40,000 unique impressions monthly
- Limited ad spots available

Online Directories

Searchable listings for Expert Witnesses and Professional Service providers to attorneys





Online Advertising | Banner Ads

MONTHLY

DEADLINES

Material due by the 25th of month prior

BANNER AD PAGES

Ads appear on these main pages plus subpages:

FOR LAWYERS

CLE

Ethics

Lawyer Regulation

Licensing & Compliance

Practice Tools/Management

Communities

Career Advancement

Benefits & Services

Lawyer Regulation

News & Publications

AzBar.org

The official website of the State Bar of Arizona

The award-winning site has been nationally recognized as a best-designed large Bar website, averaging nearly 100,000 visitors monthly.

Advertising is limited to a few exclusive opportunities, providing higher visibility and impact for ads appearing on the site.

BANNER ADS

Reinforce your brand and drive traffic to your website through a Banner advertising campaign on the State Bar website. There are three ads visible on the page at one time.

Positions available on the page, as shown at right, are A, B and C. Each position rotates a maximum of two advertisers, for a total of six advertisers who may purchase ads on the website at one time.

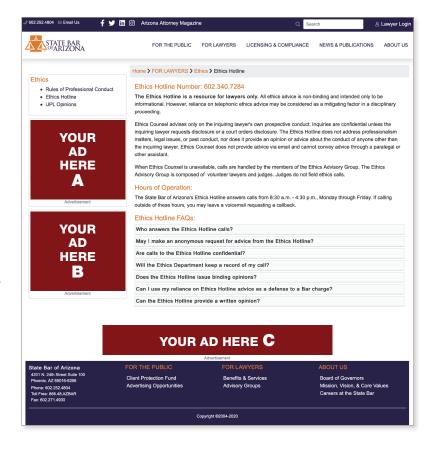
Positions are available on a first-come, first-serve basis. Frequency discounts apply to a contracted schedule as shown below.

2022 BANNER AD RATES

One Month	\$ 1,195
Three Months	\$ 1,115/mo
Six Months	\$ 1,040/mo
Twelve Months	\$ 1,010/mo

Combination discounts

An online Banner ad schedule may be combined with display print ads in *Arizona Attorney Magazine* or e-Newsletter banner ads to qualify for the earned frequency discount.



BANNER AD SPECS

Banner Ad Sizes:

Please provide both sizes:

- 1) 300 px wide x 250 px deep
- 2) 728 px wide x 90 px deep

Format:

- JPG.
- PNG
- GIF

Mobile Responsive: Your banner ad will be mobile responsive across all platforms: desktop, tablets, and mobile devices.

Specs: Maximum file size: 80k; Maximum resolution: 96dpi. Animation OK with approval. No audio/video. RGB/Rich Media with approval. Double-click tags not accepted.



Online Advertising | Banner Ads

MONTHLY

DEADLINES

Material due by the 23rd of month prior

BANNER AD PAGES

Ads appear on all pages throughout the blog site.

- Pages by practice area - Law firm pages
- Individual post pages by attorneys

Fach ad is 100% share

Arizona Attorney Daily

The official blog site of Arizona Attorney Magazine

Reinforce your brand and drive traffic to your site through a banner advertising campaign on the Arizona Attorney Daily blog site.

Attorneys and law firms exclusively may post on this site. Your ad will be seen by those highly engaged authors and their audience.

Each ad position is an exclusive 100% share spot. Advertising is limited to two exclusive banner ads each month, providing high visibility and impact.

BANNER ADS

Two ads appear on throughout site, each 100% share, shown at right: A and B.

Positions are available on a first-come, first-serve basis. Frequency discounts apply to a contracted schedule as shown below.

2022 BANNER AD RATES

One Month	\$ 865
Three Months	\$ 775/mo
Six Months	\$ 690/mo
Twelve Months	\$ 610/mo

Combination discounts: An online Banner ad schedule may be combined with display print ads in *Arizona Attorney Magazine* or e-Newsletter banner ads to qualify for the earned frequency discount.

Mobile Responsive: Your banner ad will be mobile responsive across all platforms: desktop, tablets, and mobile devices.

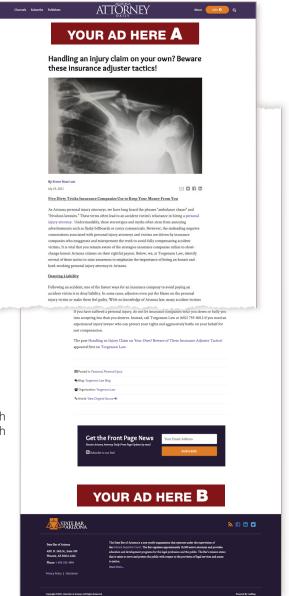
BANNER AD SPECS

Banner Ad Sizes:

Please provide both sizes:

- 1) 738 pixels wide x 100 pixels high 2) 330 pixels wide x 141 pixels high
- Format: JPG ■ PNG ■ GIF

Specs: Maximum file size: 80k; Maximum resolution: 96dpi. Animation OK with approval. No audio/video. RGB/Rich Media with approval. Double-click tags not accepted.





DAILY

ARIZONA ATTORNEY **DAILY 5**

Daily

- Four significant legal news stories and one 'Case of the Day'
- Delivered daily to 18,000 attorneys

ARIZONA ATTORNEY DAILY 5 DEADLINES

Space Deadline

Monday two weeks prior

Materials and URL Deadline

Thursday one week prior

2022 Issue Dates

Published every business day

BANNER AD SPECS

FILE FORMAT

JPEG or TIFF

COLOR

RGB File Specs

FILE SIZE/RESOUTION

Max file size 80k Max resolution 72 dpi. No animation allowed

LINKS

All ads will link to your specified landing page; PLEASE PROVIDE URL

ARIZONA ATTORNEY **DAILY 5** 2022 BANNER AD RATES:

Position A & B—Banner Ad

Single Week	\$ 1,340
3 Weeks	\$ 1,075/per week
6 Weeks	\$ 1,015/per week
12 Weeks	\$ 745/per week
52 Weeks Annually	\$ 610/per week

Published daily.

BANNER AD SIZE

600px wide x 100px high



FRIDAY, MARCH 20, 2020

Did you miss a Daily 5? Check your spam folder! It happens. And if you know someone who would like to receive the Daily 5, email Daily5@staff.azbar.org to subscribe.

Liberty or Death: a tough choice during a pandemic

Is a New England governor trying to go all OId England by banning gatherings of 50 people or more? That's what a lawauti by three New Hampshire residents says. They claim the ban violates their constitutional rights – to go to church and to a political meeting. The Granite State governor issued the emergency order in response to the coronavirus outbreak – as have many others. Plaintiffs say it's up to residents – not the state – to determine when people can "exercise their unalienable rights." Before you say "sic(k)," unalienable is as OK as inalienable — and if pandemic grammar lessons bug you, blame the dann yankees.

Coronavirus clause spreads to NFL contracts

You probably never expected to see pandemic implications in NFL contracts—and yet here we are. Teams can't oversee players' physicals because of COVID-19 restrictions, so some teams have added a clause to player agreements that says failed physicals will mean forfaited signing bonus money. So players who sign with a team now but fail their physical months down the road could lose millions in bonus pay. White everything's negotiable, critics say teams and players should create standard contract language that's fair to both parties. Until then, they argue, unequal bargaining power may infect the signing process.

POSTION A

AZ prisons' COVID-19 defense includes soap, cleaning

A U.S. district judge has ordered the Department of Corrections to develop a consonvirus protection jina — this after last week's tour of the Florence prison by lawyers and the judge found unsanitary conditions, including crowded, filthy, unrentilated dorms, tents and Quonsel huts. The DOC plan; provide inmates with free soap and health care and step up the deep cleaning, among other things. I'll also accreen inmate work crews before they re-enter facilities. But alcohol-based hand sanitizers are still a no-go. Meanwhile, the ACLU is asking the governor to release elderly, nonviolent immates to reduce prison density.

Tech firm Cisco settles suit over pay bias

Cisco Systems Inc. decided there's never been a better time than now to pay nearly SSM to settle claims it paid Hispanic, African American and female employees less than their white male counterparts. The tech company has agreed to pony up S2M in lost wages and interest and another S2.75 in salary adjustments over five years. The discrimination claims date back to 2011 and involve employees who worked at Cisco's San Jose location. Cisco admits "adjustments" were needed at the facility, but its 22 other U.S. locations are Act. OK. The early resolution agreement exempts the company from audits for the next five years.

POSTION B

Case of the Day: Goldman v. Sahl et al.

March 5, 2020. In an attorney's appeal of the dismissal of his claims for defamation and abuse of process against another attorney, the Arizona Court of Appeals, Div. One, affirmed the superior court's dismissal of the complaint but vacated the court's award of attorney's



WEEKLY

BAR TRACK DEADLINES

Space Deadline

Friday, one week prior to issue

Materials and URL Deadline

Wednesday prior to that Friday's issue

2022 Issue Dates

Published every Friday; 1/14/22 – 4/29/22

BANNER AD SPECS

BANNER AD SIZE

600px wide x 100px high

FILE FORMAT

JPEG or TIFF

COLOR

RGB File Specs

FILE SIZE/RESOLUTION

Max file size 80k Max resolution 72 dpi.

LINKS

All ads will link to your specified landing page;
PLEASE PROVIDE URL

BAR TRACK

Weekly, each Friday

- The State Bar of Arizona's legislative tracking e-newsletter
- Delivered every week to 20,000 attorneys
- Published throughout the Arizona Legislative Session [January-April]

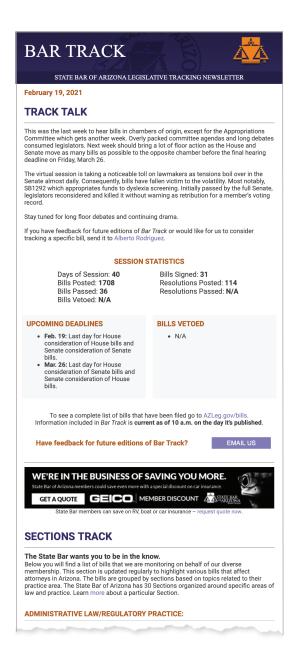
BAR TRACK EXCLUSIVE BANNER AD

2022 PER ISSUE RATES:

Exclusive Banner Ad

Single Issue	\$ 1,335
3 Issues	\$ 1,220/per
6 Issues	\$ 1,030/per
12 Issues	\$ 750/per

^{*} Published weekly during the legislative session, approximately January-May





BI-MONTHLY

E-LEGAL DEADLINES

Space Deadline

Monday, the week before Tuesday issue date

Materials and URL Deadline

Wednesday, the week before Tuesday issue date

2022 Issue Dates

Published every other Tuesday starting 1/11/22

BANNER AD SPECS

FILE FORMAT

JPEG or TIFF

COLOR

RGB File Specs

FILE SIZE/RESOUTION

Max file size 80k Max resolution 72 dpi.

LINKS

All ads will link to your specified landing page;

PLEASE PROVIDE URL

e-Legal

Bi-monthly, each other Tuesday

- The official flagship e-newsletter of the State Bar of Arizona
- Delivered to more than 20,000 attorneys every other week
- Reports on Court decisions, ethics opinions, legal headlines and more in a quick-read format

e-LEGAL EXCLUSIVE BANNER AD

2022 BANNER AD RATES:

Exclusive Vertical

Single Week	\$ 1,390
6 Issues	\$ 1,215/per
12 Issues	\$ 1,030/per
20+ Issues	\$ 790/per

Published bi-monthly, 24 issues annually

BANNER AD SIZE

600px wide x 100px high





MONTHLY

BAR TRACK DEADLINES

Space Deadline

Two weeks prior to issue date

Materials and URL Deadline

One week prior to issue date

2022 Issue Dates

Published the first Wednesday each month

BANNER AD SPECS

BANNER AD SIZE

600px wide x 100px high

FILE FORMAT

JPFG or TIFF

COLOR

RGB File Specs

FILE SIZE/RESOUTION

Max file size 80k Max resolution 72 dpi.

LINKS

All ads will link to your specified landing page;

PLEASE PROVIDE URL

eLEGAL SOLO

Monthly, First Wednesday

- State Bar of Arizona's e-newsletter for sole practitioners and attorneys in small law firms (5 or fewer attorneys)
- Topics include tips on practice management, technology issues, and office management
- Delivered monthly to 10,000 attorneys

e-LEGAL SOLO EXCLUSIVE BANNER AD

2022 PER ISSUE RATES:

Exclusive Banner Ad

Single Issue	\$ 1,575
6 Issues	\$ 1,225/per
12 Issues Annually	\$ 1,045/per

Published monthly, 12 issues annually

PLUS YOUR SPONSORED CONTENT - 'PRACTICE TIP'

Included with your exclusive banner ad is your sponsored content section.

Provide your expertise to support attorneys practicing solo or in a small law firm. Your Tip may share info about practice management, technology issues, or other challenges confronting small firms. Your content should position your company as a resource.

LIMIT: 50 – 70 words.

INCLUDE: Link to landing page with full information.

eLegalSOLO



Quick Notes

- Need more CLE (MCLE deadline is June 30)? Register now for the SBA Virtual Convention, June 16-18. Tons of CLE in more than 20 practice areas, seven special programs and no germs.
- Expanding your practice services? If you're considering limited scope representation, check out our Tips Guide and call Practice 2.0 with a question or to schedule a consultation at 602.340.7332. This is a free and confidential member benefit.
- Looking for new clients? Go to where clients are looking to Find-a-Lawyer. Fill out your profile and start receiving notices of cases relevant to your practice area. If you see a case you'd like to take, then you can upgrade to a premium membership and go for it.

The script for locking down new clients

You've heard it before – building business is about building relationships. But how does that translate into what to say or do? Glad you asked. These simple scripts that will put the words in your mouth.

5 mistakes we make when overwhelmed

It's one of the great practical jokes of the universe – when life and work overwhelm us, we often react in a way that makes things worse. Yep. But you can stop the madness by being aware of five common patterns that overwhelmed peeps tend to repeat.



You have finally decided to take the plunge and write a blog for your website (great idea) but now what to write about? Where are all those fantastic ideas you had in the shower this morning? No worries. Here are seven ways to get

Attorney burnout: 4 Traps to avoid

Ready to blog? 7 ways to find ideas

The road to hell is paved with good attentions. The same could be said about attorney burnout. Take a look at the four traps sitting on that road to stress, anxiety, depression and exhaustion, and see if you're headed for a collision.

Practice Tip Provided by Ruby Tough times: Why some firms grow and others slow

Studies show 40 to 50 percent of clients are holding off on hiring an attorney until the COVID-19 pandemic subsides. Despite that, many firms thrived in 2020. Their secret? A client-centric mindset and virtual technology. According to Clio's 2020 Legal Trends Report, successful firms offered clients an effortless and convenient experience through technology. When used right, tech drives new business into your practice through positive reviews, repeat customers and referrals. This infographic breaks down highlights from the report.



MONTHLY

e-LEGAL TECH DEADLINES

Space Deadline

Two weeks prior to issue month

Materials and URL Deadline

The 1st of issue month

2022 Issue Dates

January 20	July 21
February 17	August 18
March 17	September 15
April 28	October 27
May 26	November 17
June 23	December 15

BANNER AD SPECS

FILE FORMAT

JPEG or TIFF

COLOR

RGB File Specs

FILE SIZE/RESOUTION

600px wide x 100px high Max file size 80k Max resolution 72 dpi. No animation allowed

LINKS

All ads will link to your specified landing page;

PLEASE PROVIDE URL

www.azbar.org

e-LEGAL TECH

Monthly

- State Bar of Arizona's technology e-newsletter; features tech news related to the legal profession
- Delivered monthly to 20,000 attorneys
- Covers cloud-based solutions, cyber security, practice technology, social media, online marketing, hardware, software, and more.

e-LEGAL TECH EXCLUSIVE BANNER AD

2022 PER ISSUE RATES:

Exclusive Banner Ad

Single Issue	\$ 2,270
3 Issues	\$ 1,970/per
6 Issues	\$ 1,835/per
12 Issues	\$ 1,675/per

Published monthly, 12 issues annually

PLUS YOUR SPONSORED CONTENT - 'TECH TIP'

Included with your exclusive banner ad is your sponsored content section.

Provide your tech expertise to solve a problem for attorneys, or inform about an important industry trend. Your content should position your company as a resource.

LIMIT: 50-70 words.

INCLUDE: Link to landing page with full information.

eLegalTECH



Amazon Sidewalk a path to privacy breach?

Alexa - can we talk? Amazon's newest offering - Sidewalk - promises to lead everyone toward a new web of connectivity that will make all our smart devices even smarter. Sidewalk can connect to other Wi-Fi networks, bridging multiple networks. But experts see cracks in the privacy payement with its default

Keeping virtual internal investigations real

Law breaking and company regulation violations don't take breaks during pandemics. Internal investigations have to proceed. But travel restrictions and office closures have rendered most internal investigations virtual. Companies and their outside counsel need to follow some best practices for successful virtual - internal investigations.



Finish 2020 Strong: How to End the Year on Better Financial Footing



How to collect unpaid bills from clients: Get the e-bo

A new way to meet when Zoom doom hits

Does the idea of Zooming through another virtual conference make you look longingly at a sliding down a razor blade? And yet – with the pandemic raging more than ever – virtual meetings with clients and other lawyers aren't going anywhere - accept on your calendar. But EDRM's Event Farm's The Echo may be just the virtual meeting tool the event planner ordered. It lets participants create avatars that give speeches, socialize and collaborate. It's also scalable

Some law firms need better Linkedin practices

Linkedin is unarguably a great networking platform that enables legal eagles to spread those wings and share their expertise with others in the legal field. It's also a strong branding tool for law firms. But some firms have "encouraged" employees to like and engage everything's that posted so much, that it's dangerously close to qualifying as a mandatory company policy.

Tech Tip provided by provided by LawPa

Modernize your billing, earn more

Boost your year-end earnings and start 2021 on the right foot by modernizing your billing and payments with the help of online payment technology. In their new e-book, our member benefit partner LawPay shares steps you can take to easily drive cash flow in your firm. Get your copy



Digital Advertising | Email

MONTHLY

ARIZONA ATTORNEY DIGITAL EDITION LIVE EMAIL DEADLINES

Space Deadline

15th of the month prior

Materials and URL Deadline

23rd of the month prior

2022 Issue Dates

Published first business day of each month except July

BANNER AD SPECS

BANNER AD SIZE

600px wide x 100px high

FILE FORMAT

JPEG or TIFF

COLOR

RGB File Specs

FILE SIZE/RESOLUTION

Max file size 80k Max resolution 72 dpi.

LINKS

All ads will link to your specified landing page;
PLEASE PROVIDE URL

ARIZONA ATTORNEY DIGITAL EDITION LIVE EMAIL

Monthly, first weekday

- Digital Edition of the State Bar of Arizona's monthly magazine
- Exclusive Banner Ad
- Emailed to 17,000 attorneys
- Average open rate 44%

AZ ATTY LIVE EMAIL EXCLUSIVE BANNER AD 2022 PER ISSUE RATES:

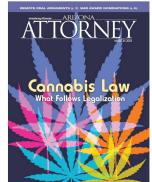
Exclusive Banner Ad

Single Issue	\$ 1,205
3 Issues	\$ 1,125/per
6 Issues	\$ 1,050/per
11 Issues	\$ 1,020/per



From the Editor

Was it only a year ago that we covered cannabis in depth? Yes, but what a long strange trip we've been on since then. The November election brought with it legalized recreational marijuana – and a raft of legal and operational questions. Our authors dig into those in March. And if your recreation looks more like an appellate oral argument, we have authors who explain how to be remote and effective. Either way, enjoy a chill magazine issue. — Tim Eigo



In this issue:

Weed in the workplace

Cannabis and zoning

Board of Governors candidates

Next Month: Emoji and semicolons ... for lawyers

Get the power of mobility with the Cox Business Cloud.

Manage securely and remotely with Cox Business cloud services.

Arizona Attorney Magazine on Social Media









 ${\it Contact\ the\ Editor:\ Tim\ Eigo,\ tim.eigo@staff.azbar.org}$



Digital Advertising | CLE Email

TWICE A MONTH

ARIZONA ATTORNEY DAILY 5 DEADLINES

Space Deadline1st of the month prior

Materials and URL Deadline

15th of the month prior

2022 Issue Dates

Published twice monthly

BANNER AD SPECS

FILE FORMAT

JPEG or TIFF

COLOR

RGB File Specs

FILE SIZE/RESOUTION

Max file size 80k Max resolution 72 dpi. No animation allowed

LINKS

All ads will link to your specified landing page;
PLEASE PROVIDE URL

www.azbar.org

STATE BAR CLE EMAIL

- Place your banner ad as the sole advertiser in the State Bar of Arizona's CLE email communication sent twice a month to nearly every attorney practicing in the state.
- Advertising space is purchased by the month, two emails sent per month.
- Advertising space is limited to ONE exclusive advertiser each month, on a first-come, first-serve basis. The ad is the exclusive banner ad appearing in a prominent position in the email.

STATE BAR OF ARIZONA CLE EMAIL DEMOGRAPHICS

Firm size of attorneys receiving Email:

Sole Practitioners and Small Firms5 or fewer attorneys in firm	41%
■ Mid-Size Firms, 7-50 attorneys in firm	32%
■ Large Firms. 51+ attorneys in firm	27%

STATE BAR OF ARIZONA CLE EMAIL (Sent twice monthly)

- The official email communication of the CLE department of the State Bar of Arizona
- Delivered to approximately 18,000 attorneys twice each month
- Announces upcoming CLEs and events of interest to attorneys

STATE BAR **CLE EMAIL** 2022 BANNER AD RATES:

Rates Per Month

1 Month	2 emails	\$ 1,125
2 Month	4 emails	\$ 1,005
6 Month	12 emails	\$ 980
12 Month	24 emails	\$ 960

BANNER AD SIZE

600px wide x 100px high

