

# Business Here, Business There, Business Everywhere: Growing Your Network for Success!

Two vexing questions frequently keep lawyers up at night:

- Did I miss an important issue?
- How do I best serve my client without “reinventing the wheel” and not being able to bill my time?

Mindful of our ethical duty of competence, one of the relevant factors in determining competence is associating or consulting with a lawyer of established expertise in the area of law at issue. Because business law connects with and crosses over into many other areas of practice, this 3-day program will assist you in leveraging your practice through strategic collaborations with allied attorneys and other professionals, as well as issue-spotting when other professionals should be consulted. The panelists will provide practical suggestions, impactful tools and inside knowledge to assist your current law practice. You will learn how to establish a network of experienced colleagues and grow the practice capabilities of your firm, allowing you to attain a competitive edge without the typical accompanying overhead of a full-service law firm.

## And The Walls Come Tumbling Down Friday 8:15 am – 12:30 pm

Day One will set forth the hypothetical fact pattern of three owners of a company undergoing a business divorce.

We will cover ethical issues surrounding representation of the company and its constituents; properly documenting conflict waivers, scopes of representation, and termination of representation; avoiding attendant professional malpractice claims; use of expert witnesses; alternative dispute resolution; strategies to split a company into separate businesses; and intellectual property owned by a business.

### FACULTY:

Christopher A. La Voy, *Hinton Curry Wakefield & La Voy, PLLC*; May Lu, *Tiffany & Bosco PA*; Daniel J. Noblitt, *The Noblitt Group, PLLC*; James P. O’Sullivan, *Tiffany & Bosco PA*; Lynda C. Shely, *The Shely Firm PC*

## Learning to Duck Saturday 8:15 am – 12:30 pm

Day Two will consist of topics related to “picking up the pieces” after the business divorce is completed, including introducing the next generation of family owners.

The topics will include updating the estate plan for the owners; business succession planning; updating owner agreements under the new Arizona LLC statutes, clarifying rights to new business opportunities, and life and disability insurance issues. Employment law issues facing small businesses will also be a focus, including nepotism in business, proper classification of employees, and wage and rules.

### FACULTY:

Darren T. Case, *Tiffany & Bosco PA*; Karen Gillen, *O’Melveny & Myers LLP*; May Lu, *Tiffany & Bosco PA*; Thomas Maguire, *Maguire Financial Group*; James P. O’Sullivan, *Tiffany & Bosco PA*; Lynda C. Shely, *The Shely Firm PC*

## Rising from the Ashes Sunday 8:15 am – 12:30 pm

Day Three will address essential challenges to growing the business. The fact pattern will introduce the divorce of the owners (and subsequent buyout of a spouse), an opportunity to purchase “game changing” assets out of the bankruptcy of a competitor, to enter into a joint venture on tribal land, and to add foreign workers to increase the knowledge base.

On this final day we will cover ethics issues in practicing across state lines and issue-spotting for the following practice areas: family law; bankruptcy law; tribal and financing law; and business immigration law.

### FACULTY:

Robert B. Anderson, *Law Offices of Robert B. Anderson*; Kami M. Hoskins, *GoDaddy*; Jared C. Leung, *JCL Immigration Attorneys PLLC*; May Lu, *Tiffany & Bosco PA*; James P. O’Sullivan, *Tiffany & Bosco PA*; Lynda C. Shely, *The Shely Firm PC*



## BUSINESS

### TRACK CHAIRS:

James P. O’Sullivan  
*Tiffany & Bosco PA*

May Lu  
*Tiffany & Bosco PA*

Lynda C. Shely  
*The Shely Firm PC*

**This program track may qualify for up to 12.0 hours MCLE, including 1.0 Ethics.**